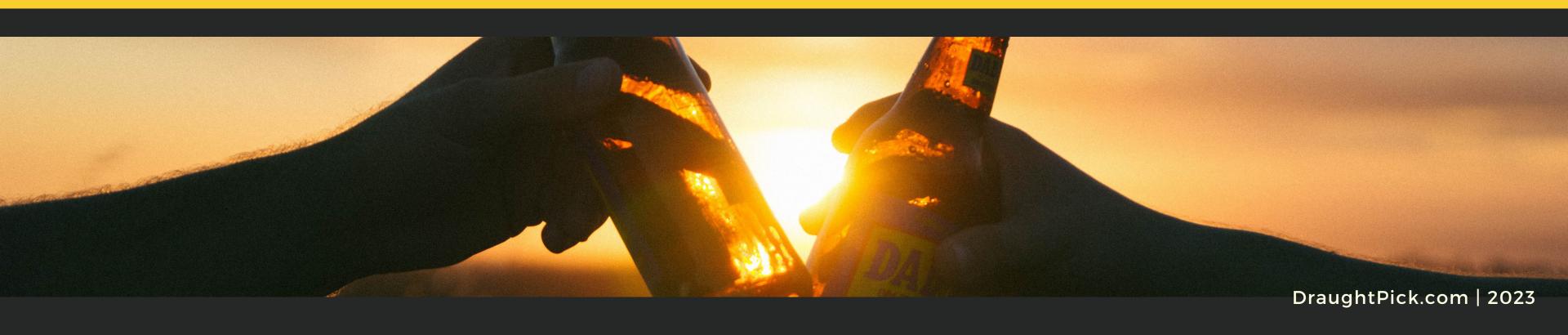


DRAUGHTPICK PRESENTS OUR

# BREWERY PARTNERSHIP

Connecting beer lovers to your beers.



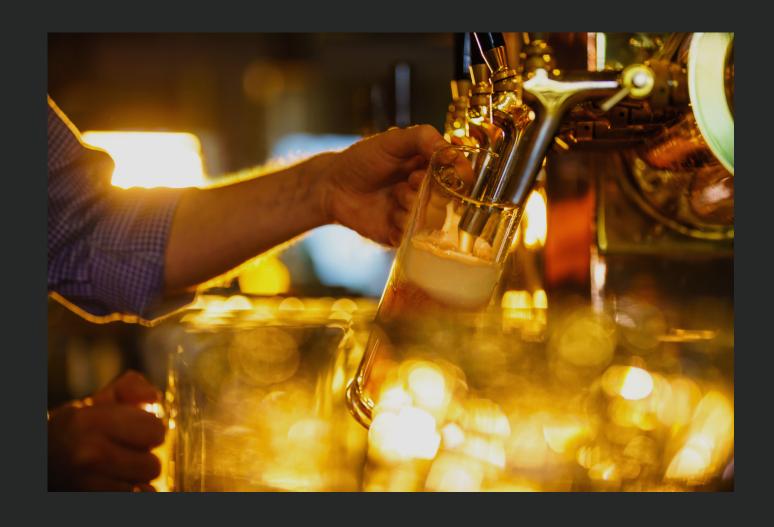


# About Us

At DraughtPick, our goal is to connect craft beer lovers to great beers. Utilizing our algorithm based on a beer lovers likes and location, our app will suggest beers and breweries we think they will love. Beer suggestions are based on the individuals' own likes, not by a popular rating system.

DraughtPick is free for users, with the option to sign up for our Premium Subscription for \$3.99/month for additional benefits.

We also provide a cost-effective and very customizable menu system for breweries, including integrated website menus, TV tap list, print menus, and much more!



# Partnership Details

#### **Member Details:**

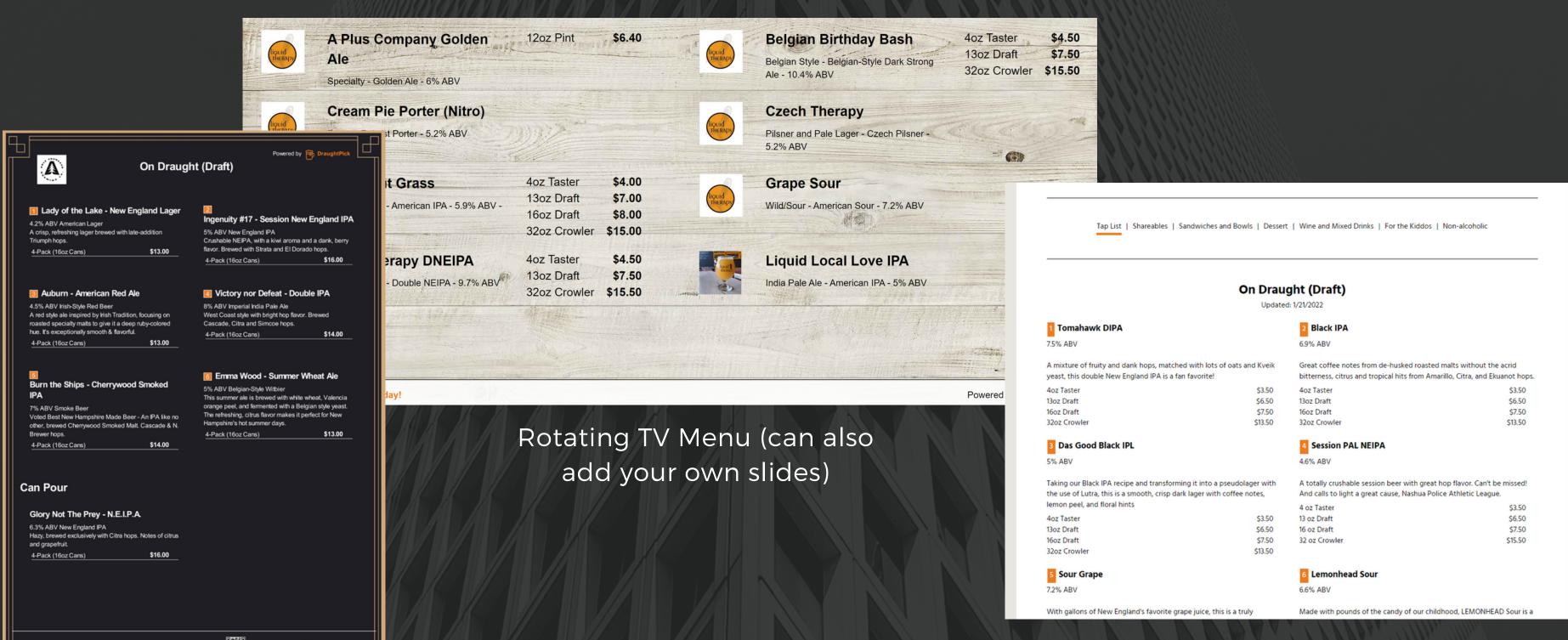
- Members pay \$3.99/month
  - Each month those premium members accrue one token (DraughtToken)
  - Those tokens can be used at a partner brewery for a free Flight/Pint/\$5 Coupon (breweries choice)

## **Partner Brewery Details:**

- Partner Breweries can use the menu service for a discounted rate
  - o To be a Partner Brewery, you must honor valid premium subscriber tokens
  - Partner Breweries decide which benefit to allow
    - It can be a free Pint, Flight or \$5 coupon (or any combination of the three)
  - o Partner Breweries can prevent redeeming on certain days of the week
- Honoring tokens is also a great way to increase business
  - o Increases your breweries visibility using a larger audience of people
  - Bring in new craft beer drinkers to your brewery

## **HOW DO MENUS WORK?**

Our Digital Menu service



Beautiful Print Menus

See more at https://draughtpick.com/Home/BreweryBenefits

Website Menu (light theme shown)



# Reach out to us!

## PHONE NUMBER

1-888-505-0028

## **EMAIL ADDRESS**

info@draughtpick.com

## MAIN HEADQUARTERS

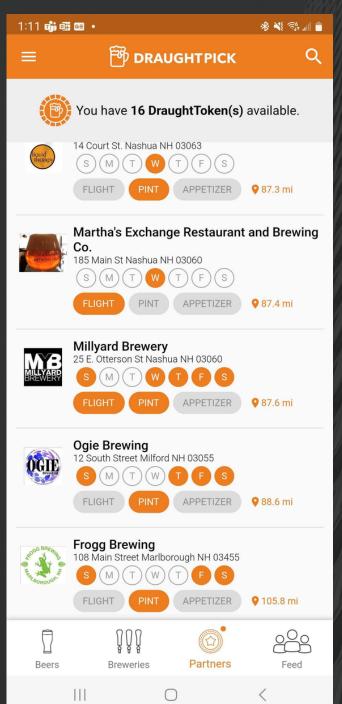
76 Webster Street, Suite 2 Manchester, NH 30104

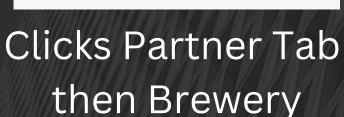
# ADDENDUM

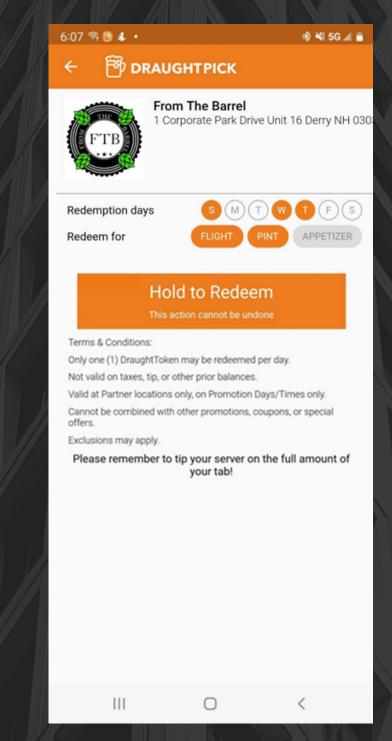


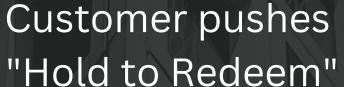
# How Do Tokens Work

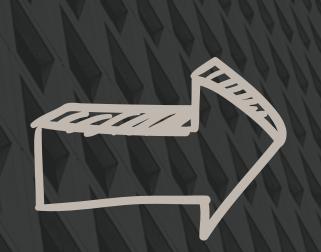
via Paying Customer's DraughtPick phone app

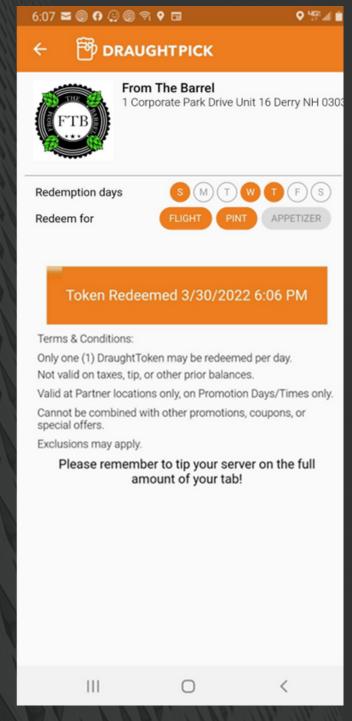












Button changes to show when redeem occurred

# DraughtPick

## Untappd

# DraughtPick vs Untappd

## **Reviews:** • Personalized Rating System

- Can see Friends' Rating
- No "combined" population rating
- Users who dislike beer styles ratings are not used in beer ranking

## Beer Match:

- Our personalized algorithm matches beer drinkers to their beer preferences
- Search not required (though available)

# Digital Menu System:

- On Tap, To-Go, Food and Events
- Ability to easily add images of Food
- TV and Website (auto updates)
- Printable Menus with QR code option
- Need additional features? JUST ASK!

#### Costs:

- \$40/month or \$400/year
- Discount available for Partners

- Popular Rating System (like Yelp)
- Total population of users ratings drive behaviors
- Users can negatively affect beers by rating styles they dislike low
- No personalized recommendation
- Driven by consumer search, location and general preferences

- On Tap, To-Go, Food and Events
  - No ability to add images of Food
    - TV and Website (auto updates)
    - Printable Menus with QR code option
    - Little ability to request new features
    - \$899/year

# The Folks Behind Our Company



## MIKE MOORE

Co-Founder/Chief Executive Officer

Email: mike@draughtpick.com

Cell: 603-321-4449



## LEN MORRISSEY

Co-Founder/Chief Operating Officer



**DRAUGHTPICK.COM** 



Scan to download

Apple Store Link

Google Store Link



